



TANZANIA HEADS OF ISLAMIC SCHOOLS COUNCIL
FORM SIX INTER ISLAMIC MOCK EXAMINATION
COMMERCE 2

(For Both School and Private Candidates)

152/2

TIME: 3 HOURS

Thursday, 6th March 2025 p.m.

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question number **one (1)** is **Compulsory**.
3. Each question carries **twenty (20)** marks.
4. Cellular phones and any unauthorized materials are **not** allowed in the examination room.
5. Write your **Examination Number** on every page of your answer booklet(s).

1. Assume you have introduced a certain product which is highly demanded abroad. You decided to find necessary methods on how you can possibly sell your products. Analyse five (5) possible methods that you found.
2. Importation of goods in Tanzania requires compliance with certain procedures and documentation. As a future business person. Describe its three (3) strengths and three (3) weaknesses.
3. Marketing of Agricultural products is different from that of manufactured products. Describe six (6) ways in which a farmer in Bukoba can market his products.
4. Consider various forms of business units in Tanzania community. Choose the most common one and analyse possible reasons for its survival. (Six points)
5. Most organizations in modern business have decided to establish human resources management department for betterment of the organization. If Mussa was employed as a head of this department, explain roles that his department will be in charged with. Six points.
6. The distinction between condition and warranty is explained by the effect which the breach of each has in a contract. Justify by providing five (5) clear evidences.
7. **Mtu Kazi** established a manufacturing firm in Kigoma. After purchasing and installing of all important machines, he set aside TZS 200 million to meet daily requirements of the firm. Analyse six (6) uses of such fund.

Wabillah Jawfiq