



TANZANIA HEADS OF ISLAMIC SCHOOLS COUNCIL
FORM SIX INTER ISLAMIC MOCK EXAMINATION
COMMERCE 1
(For Both School and Private Candidates)

152/1

TIME: 3 Hours

Tuesday, 03rd March 2026 a.m.

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question number **one (1)** is **compulsory**.
3. Each question carries **twenty (20)** marks.
4. Communication devices and any unauthorized materials are **not** allowed in the examination room.
5. Write your **Examination Number** on every page of your answer booklet(s).

1. Suppose you are invited to an important business meeting in the country, where you are required to give a presentation on the differences between commerce and trade, what key points would you include in your presentation? Give five (5) points.
2. ASMA and HASNA are two friends who want to produce various goods. One plans to produce goods for her family's needs, while the other intends to produce goods to sell. How do their production plans differ? Give six points
3. MSUNI is a new marketing manager at AZAM Ferries companies. He has decided to use the internet exclusively for all promotional activities, rather than traditional methods. Critically assess MSUNI's decision by using six (6) well-reasoned points.
4. CRDB Bank is one of the quoted companies on the Dar es Salaam Stock Exchange. Assume you want to buy shares and become a member by purchasing securities. Describe six (6) procedures to follow.
5. The distribution of goods and services within the country is essential for the life of its citizens. Analyse six (6) hindering factors for the activity to be conducted smoothly.
6. Your commercial banks visit various schools to motivate students to open bank accounts. Demonstrate six (6) factors that a student should consider before accepting the motivation from the bank.
7. TUMPALE operates a cash-and-carry wholesale business. Explain any six (6) key features which differentiate him from other types of wholesalers.

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