TANZANIA HEADS OF ISLAMIC SCHOOLS COUNCIL

FORM SIX INTER ISLAMIC MOCK EXAMINATION

152/1

COMMERCE 1

(For both School and Private candidates)

Time: 3 Hours | Monday 4th March, 2024 p.m.

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question number **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. Cellular phones and any unauthorized materials are **not** allowed in the examination room.
5. Write your **Examination Number** on every page of your answer booklet(s).

1. E-Commerce is modern way of doing transaction which involves seller and buyer of a particular products meet through internet. How Omar who lives in Dar es Salaam will benefit if he decides to buy a product direct from Alibaba.com and how will the business benefit from this purchase/? Give three (3) points in each case.

2. Wholesaler links producer and retailer while retailer links wholesaler and consumers. Why does wholesaler require more capital than retailer in his operation? Analyse by using six (6) points.

3. Mr. Ally is in dilemma on which less risk security to invest. As a commercial student tell Mr. Ally four (4) different securities available at the stock exchange, and advise him on five (5) merits he may enjoy if he will decide to invest in shares.

4. Labour mobility is one of the major area of concern to every active managers in all production firms. What will you do to minimize it if you are appointed as a business manager of a particular firm? Give six (6) points.

5. Under which circumstances visual/sign language may be used in communication? Six (6) points.

6. In three (3) points to each aspect, show how commerce and economics differ and relate to each other.

7. Describe six (6) significance of insurance company to the economy of a developing country like Tanzania.

Wabillah Tawfiq