



TANZANIA HEADS OF ISLAMIC SCHOOLS COUNCIL
FORM SIX INTER ISLAMIC MOCK EXAMINATION

COMMERCE 2

(For both School and Private candidates)

Time: 3 Hours

Thursday 7th March, 2024 a.m.

Instructions

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question number **one (1)** is **compulsory**.
3. Each question carries **twenty (20)** marks.
4. Cellular phones and any unauthorized materials are **not** allowed in the examination room.
5. Write your Examination Number on every page of your answer booklet(s).

1. Price quotation during importation and exportation indicates responsibilities of parties. Use six (6) points to express how different price quotations display those responsibilities.
2. Mr. Mwendapole wants to construct a business office. You as a form six student, advise him on six (6) factors to consider for a good display.
3. Salaries, interests, on deposits and dividend received by individuals are part of tax base of the government of Tanzania. Describe the demerits of this kind of taxation to both individual and the government. Three (3) points each.
4. As a representative from your class, use six (6) facts to convince the President of the United Republic of Tanzania to avoid too much restriction measures on foreign trade.
5. Form six students are debating on motion “people who are likely to choose joint stock Company as their form of business ownership are said to lose more compared to those who choose partnership.” By using six (6) points argue for this statement.
6. A trader who expects to sell goods may choose either direct or indirect export program. As an expert in export, show four (4) benefits and two (2) cost if a trader will opt indirect export program.
7. Pricing is one of the key functions which is used to influence customer’s buying decision. Analyse six (6) criteria available when setting the price.

Wabillah Taofiq