

THE UNITED REPUBLIC OF TANZANIA
PRESIDENT'S OFFICE
REGIONAL ADMINISTRATION AND LOCAL GOVERNMENT

DARES SALAAM REGION

FORM SIX MOCK EXAMINATION

COMMERCE - 1

Code 152/1

Time 3.00 Hours

Tuesday 4th February, 2025 A.M

INSTRUCTIONS

1. This paper consists of **seven (7)** questions.
2. Answer only five (5) question. Question one (1) is compulsory.
3. Each question carries **twenty (20)** marks
4. Non-programmable scientific calculators may be used.
5. Cellular phone and any unauthorized material are **not** allowed inside the examination room.
6. Write your **Examination Number** on every page of your answer sheet/booklet(s)

This paper consists of 2 printed pages

1. Ms.Asnath is the farmer with a standard seven education who claimed that advertising is wastage of resources and Money, because companies keeps on advertising even if they are products are known to the public. As a commercial student explain any six facts to correct Ms.Asnath opinion.
2. The Director of AYZ Company (ltd) found in Arusha refuses to register his company's with property insurance. By using six roles plays by Insurance show that, he is not correct.
3. The proposed oil Pipe line from Uganda to Tanzania, commonly known as East African Crude oil pipe line (EACOP) has been a subject of significant debate due to its potential benefits and draw backs. Discuss six potential benefits of this project to both nations.
4. Mkulima trader who established retail business at Tabora region blame that his business does not perform well compared to his friend Mwangoka in suggest six qualities Mkulima traders lack.
5. "Production is an essential activity for survival of individual and the Nation" said Tanzania Prime Minister Honourable Kasimu Majaliwa. Justify this statement by giving six points.
6. Mwambao who own Tukuyu companies limited (ltd) got a financial problem and there was no best alternative rather than requesting a loan from CRDB Bank (ltd), worth 20million, the branch manager asked him to submit a collateral security which act as the security upon the loan request and loan officer accept it. What are six reasons that considered by loan officer to accept collateral security and offer a financial assistance.
7. The CEO of Tan-trade in Tanzania declared Growth and the developments of commerce in Tanzania. What factors CEO uses as a reference? Give six points as a reference .